

HERRMANN EXAMPLE

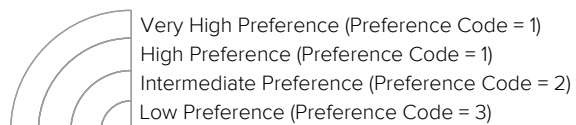
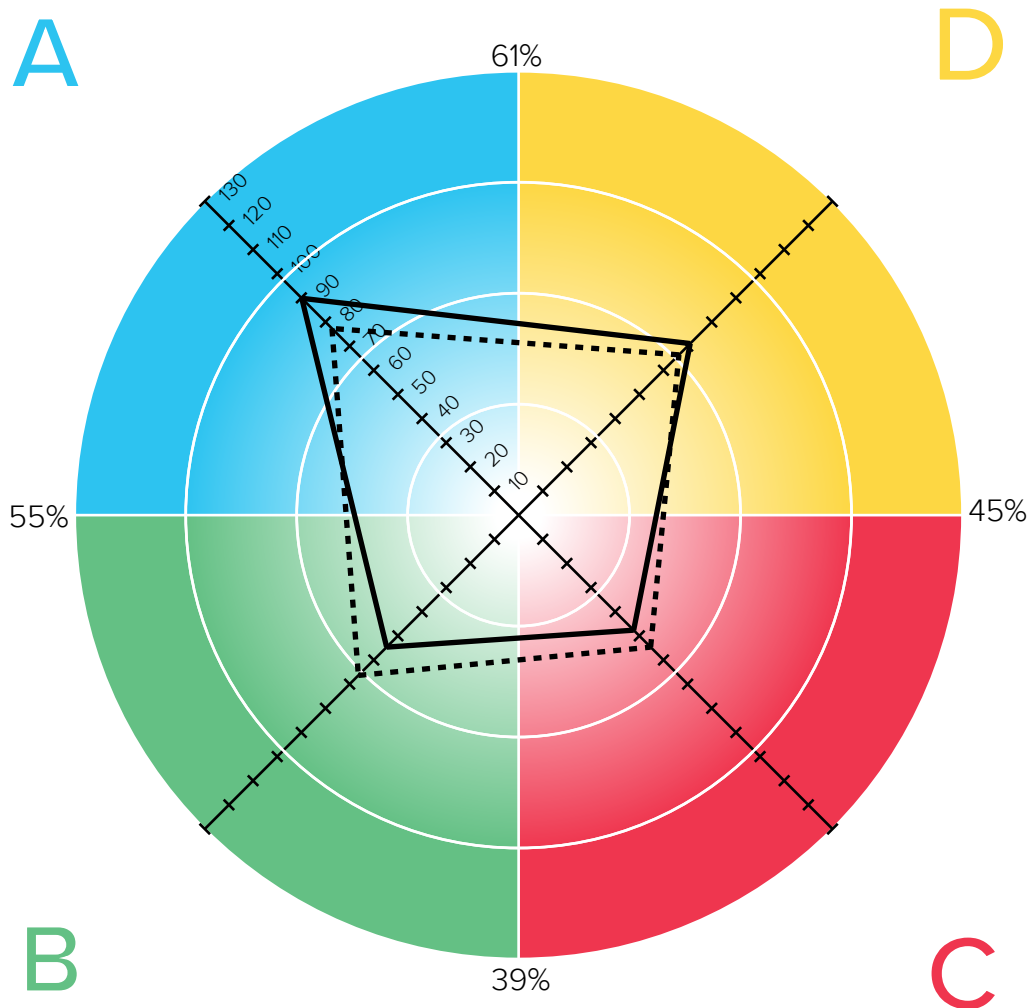


HBDI®

HERRMANN BRAIN DOMINANCE INSTRUMENT®

HERRMANN EXAMPLE

Preference Code	1	2	2	1
Profile Scores	90	55	48	71
Under Pressure	77	66	55	66





HBDI®

DATA SUMMARY

Name
Occupation**HERRMANN EXAMPLE**
BUSINESS MANAGERDate
03/22/2019**A QUADRANT**
UPPER LEFT**B QUADRANT**
LOWER LEFT**C QUADRANT**
LOWER RIGHT**D QUADRANT**
UPPER RIGHT

PROFILE SCORES

90**55****48****71**

PREFERENCE CODE

1**2****2****1**

UNDER PRESSURE

77**66****55****66**

KEY DESCRIPTORS

analytical

conservative

emotional

artistic

critical

controlled

intuitive

holistic

factual

detailed

musical

imaginative

◆ = MOST DESCRIPTIVE

logical

dominant

reader

intuitive

mathematical

reader

spiritual

simultaneous

quantitative

sequential

symbolic

spatial

rational

speaker

talker

synthesizer

WORK ELEMENTS

analytical**5**

administrative

3

expressing

2**conceptual****5****financial****4****implementation****4**

interpersonal

2**creative****4****problem solving****5**

organization

3**teaching/training****4**

innovating

3

technical

1**planning****5**

writing

3

integration

2

ADOLESCENT EDUCATION

EDUCATIONAL FOCUS

OCCUPATION

HOBBIES

INTROVERSION /
EXTROVERSION
ENERGY LEVEL

introvert

ambivert

extrovert

		◆						
--	--	---	--	--	--	--	--	--

day

both

night

								◆
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HERRMANN EXAMPLE

March 22, 2019

This explanation page will describe each of the four quadrants in the descending order of your preferences and will point out your choices of Key Descriptors which represent a general overview of your mental preferences in day-to-day life, and the Work Elements you strongly relate to. The Work Elements reflect your mental preferences at work. Work preferences may align completely with general preferences, or they may stem from situations unique to one's working environment. This report will also review your forced choices from the Adjective Pairs section of the HBDI®. Your forced choices in this section will often represent how your thinking is impacted in "Under Pressure" situations.

Most Preferred:



The A Quadrant with a score of 90.

In this quadrant the Key Descriptors you selected were: logical, critical, rational, and analytical.

And you indicated that analytical is the one most descriptive of you.

Work Elements you strongly relate to in this quadrant were: analytical, problem solving, and financial aspects.

29% of your "Under Pressure" responses registered in the A Quadrant, compared to 34% of your overall Profile.

Next Preferred:



The D Quadrant with a score of 71.

In this quadrant the Key Descriptors you selected were: holistic and synthesizer.

Work Elements you strongly relate to in this quadrant were: conceptualizing and creative aspects.

25% of your "Under Pressure" responses registered in the D Quadrant, compared to 27% of your overall Profile.

Next Preferred:



The B Quadrant with a score of 55.

In this quadrant the one Key Descriptor you chose was: detailed.

Work Elements you strongly relate to in this quadrant were: planning and implementation.

25% of your "Under Pressure" responses registered in the B Quadrant, compared to 21% of your overall Profile.

And Finally:



The C Quadrant with a score of 48.

In this quadrant the one Key Descriptor you chose was: emotional.

The one Work Element you strongly relate to in this quadrant is: teaching/training.

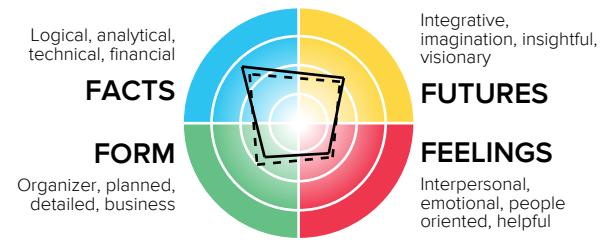
21% of your "Under Pressure" responses registered in the C Quadrant, compared to 18% of your overall Profile.

Your preferred "flow" of thinking, from highest preference to lowest preference from your overall choice is:
 $A > D > B > C$.

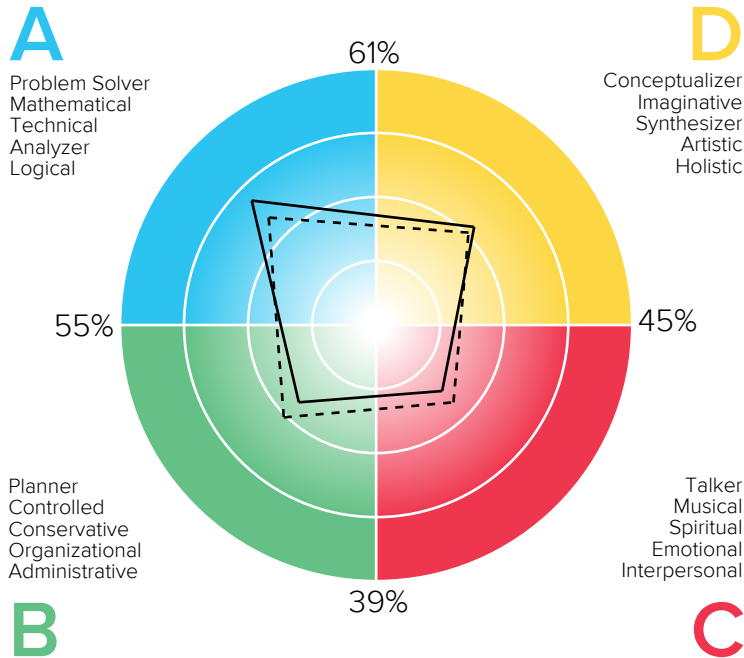
And your preferred "flow" of thinking when "under pressure" is somewhat different:
 $A > B > D > C$.

This suggests that there may be some shifts in your thinking style when "under pressure", perhaps with a less-preferred quadrant becoming more dominant or a generally preferred one receding into the background.

HBDI® Profile HERRMANN EXAMPLE



HERRMANN EXAMPLE



TYPICAL STRENGTHS AT WORK BY QUADRANT

- Forming theories - Gathering facts, analyzing issues - Measuring precisely - Problem solving logically - Financial and critical analysis - Understanding technical elements - Working with numbers, statistics, data and precision	- Seeing 'the big picture' - Recognizing new possibilities - Integrating ideas & concepts - Challenging established policies - Synthesizing unlike elements into a new whole - Inventing solutions to problems - Problem solving in intuitive ways
- Finding overlooked flaws - Approaching problems practically - Maintain a standard of consistency - Reading fine print in documents - Organizing and keeping track of data - Developing detailed plans/procedures - Keeping financial records straight	- Recognizing interpersonal difficulties - Anticipating how others will feel - Picking up the non-verbal cues - Engendering enthusiasm - Persuading, conciliating - Understanding emotional elements - Sharing



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- C**
- Does it use experiences that relate to the audience?
 - Does it acknowledge emotional issues?
 - Does it look at the big picture or overview?
- D**
- Does it use metaphors?
 - Does it look at the future?
 - Is it conceptually sound or clear?
 - Is it visual and colorful?



Use Whole Brain® Communication
COMMUNICATION WALK-AROUND

- A**
- Does it use facts?
 - Is it quantified?
 - Does it show clear analysis?
 - Is it logical and to the point?
- B**
- Does it provide details?
 - Is it in sequential order?
 - Is it in an 'appropriate' format?
 - Is it neat?



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