HERRMANN EXAMPLE

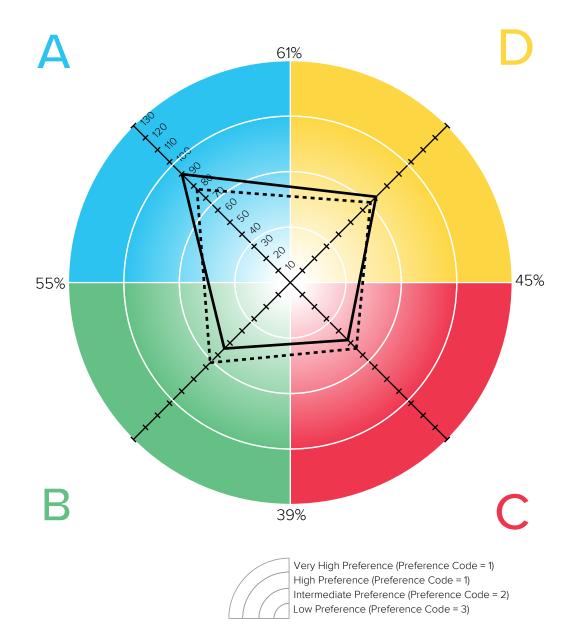


HERRMANN BRAIN DOMINANCE INSTRUMENT®



HERRMANN EXAMPLE

Preference Code	1	2	2	1
Profile Scores	90	55	48	71
Under Pressure	77	66	55	66



HBDI[®] DATA SUMMARY





HERRMANN EXAMPLE

This explanation page will describe each of the four quadrants in the descending order of your preferences and will point out your choices of Key Descriptors which represent a general overview of your mental preferences in day-to-day life, and the Work Elements you strongly relate to. The Work Elements reflect your mental preferences at work. Work preferences may align completely with general preferences, or they may stem from situations unique to one's working environment. This report will also review your forced choices from the Adjective Pairs section of the HBDI[®]. Your forced choices in this section will often represent how your thinking is impacted in "Under Pressure" situations.

Most Preferred:

The A Quadrant with a score of 90.

In this quadrant the Key Descriptors you selected were: logical, critical, rational, and analytical.

And you indicated that analytical is the one most descriptive of you. Work Elements you strongly relate to in this quadrant were: analytical, problem solving, and financial aspects. 29% of your "Under Pressure" responses registered in the A Quadrant, compared to 34% of your overall Profile.

Next Preferred:

D 🛊

The D Quadrant with a score of 71. In this quadrant the Key Descriptors you selected were: holistic and synthesizer.

Work Elements you strongly relate to in this quadrant were: conceptualizing and creative aspects. 25% of your "Under Pressure" responses registered in the D Quadrant, compared to 27% of your overall Profile.

Next Preferred:

BĈ

The B Quadrant with a score of 55.

In this quadrant the one Key Descriptor you chose was: detailed.

Work Elements you strongly relate to in this quadrant were: planning and implementation. 25% of your "Under Pressure" responses registered in the B Quadrant, compared to 21% of your overall Profile.

And Finally:

The C Quadrant with a score of 48.

In this quadrant the one Key Descriptor you chose was: emotional.

The one Work Element you strongly relate to in this quadrant is: teaching/training. 21% of your "Under Pressure" responses registered in the C Quadrant, compared to 18% of your overall Profile.

Your preferred "flow" of thinking, from highest preference to lowest preference from your overall choice is: A > D > B > C.

And your preferred "flow" of thinking when "under pressure" is somewhat different: A > B > D > C.

This suggests that there may be some shifts in your thinking style when "under pressure", perhaps with a lesspreferred quadrant becoming more dominant or a generally preferred one receding into the background.

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HERRMANN EXAMPLE

COMMUNICATION WALK-AROUND

Use Whole Brain® Communication

Does it look at the big picture or overview? Is it conceptually sound or clear? Does it look at the future? Does it use metaphors? Is it visual and colorful?

Is it helpful and user friendly? Examples to illustrate point3 Does it use experiences that relate to the audience? Does it acknowledge emotional issues?



Is it logical and to the point? Does it show clear analysis? Sbeifitneup ti zl Does it use facts?

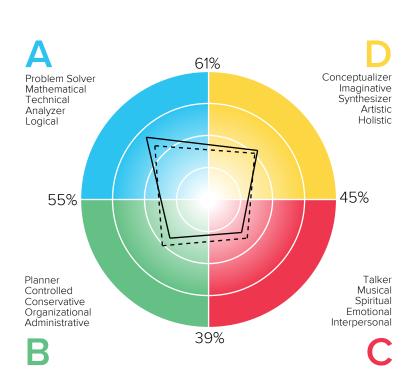
Steen ti el Is it in an 'appropriate' format? Is it in sequential order? Does it provide details?

В

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HERRMANN EXAMPLE





HBDI® Profile

HERRMANN EXAMPLE

2

1

2

Forming theories Gathering facts, analyzing issues Measuring precisely Problem solving logically Financial and critical analysis Understanding technical elements Working with numbers, statistics, data and precision	Seeing 'the big picture' Recognizing new possibilities Integrating ideas & concepts Challenging established policies Synthesizing unlike elements into a new whole Inventing solutions to problems Problem solving in intuitive ways		
Finding overlooked flaws Approaching problems practically Maintain a standard of consistency Reading fine print in documents Organizing and keeping track of data Developing detailed plans/procedures Keeping financial records straight	Recognizing interpersonal difficulties Anticipating how others will feel Picking up the non-verbal cues Engendering enthusiasm Persuading, conciliating Understanding emotional elements Sharing		

TYPICAL STRENGTHS AT WORK BY QUADRANT

Logical, analytical,

technical, financial

detailed, business

FACTS

FORM Organizer, planned,

HERRMANN EXAMPLE

FEELINGS Interpersonal, emotional, people oriented, helpful

FUTURES

Integrative, imagination, insightful, visionary



